

# ***Your Daily Knock Out Plan (WOD)***

**What measurable action items will you commit to accomplishing every day?**

Example:

- 10 Calls to Natural Market before 10AM*
- 5 LinkedIn Overtures in your Target Market*
- 5 Hand Written Notes mailed to Probable Prospects*
- 5 A2Z Calls or Emails*
- 5 Calls to Grow Your Networking Group*
- 1 Visit to Probable Prospect in Target Market*


*“What gets measured gets done.” –Peter Drucker*